Economics of Dry Batch Digestion for Small Municipalities — An Alberta Case Study

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InnoTech Alberta

VISION

As a premier applied research organization in Canada, InnoTech Alberta is uniquely positioned to work with industry, governments and academia to accelerate the adoption of innovative solutions as key part of Alberta's world class innovation system.



InnoTech Alberta

Value Proposition

- ❖ Key partner and enabler for Alberta businesses of all sizes to be globally competitive
- ❖ Accelerate the adoption of new and innovative technologies and processes by de-risking through scaling, piloting and demonstration
- A conduit for current problems facing businesses as well as a bridge to receptor capacity through creation and maintenance of relationships in critical sectors.
- ❖ World Class expertise and facilities in current and future areas important to Alberta (e.g. Oil Sands, Oriented Strand Board, super cluster strategies)



InnoTech Alberta

- R&D alignment on 4 key sectors
 - Food & Fibre
 - Energy
 - Environment
 - Health



- Biogas Program 15 years of Anaerobic Digestion
 - Feedstock Assessment
 - Techno-Economic Analysis
 - Process Integration Studies
 - Process Validation (pilot trials)
 - Vendor Evaluation
 - Process Optimization





SuKarne - #5 Beef Producer in North America

- 5 Integrated Production Locations in Mexico
 - Feedlot, Feed Mill, Slaughter Plant, Rendering Plant, Composting Facility
- InnoTech Alberta approached to perform:
 - Initial waste characterization
 - Integration Study
 - Pilot Plant Construction and Consulting
- Feedlot manure, corn stover, slaughter residuals
- 3.1 MW_{ele} and 3.3 MW_{therm}







Pilot Plant Construction



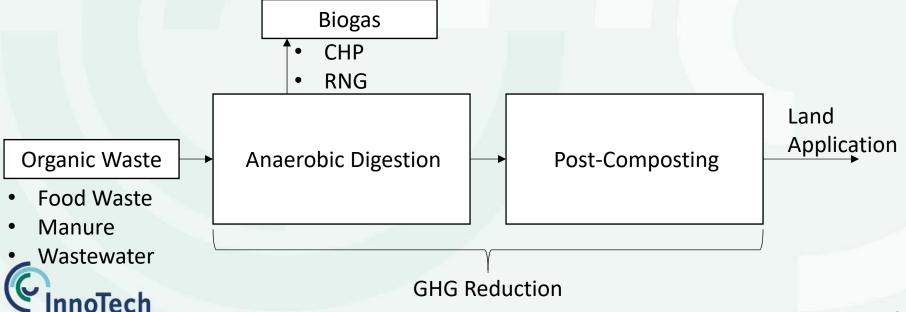
Vendor Selection
Consulting for Full Scale



Pilot Operation Consulting

Why Anaerobic Digestion?

- Renewable Energy Production
 - Biogas offsets fossil fuel use (savings on energy costs)
 - Energy production is renewable (carbon levy avoided)
- Waste Management
 - Landfill methane generation avoided (GHG credits)
 - Nutrient-rich compost produced (organic fertilizer)



What's Driving Anaerobic Digestion Development?

- Federal Policy Actions
 - National carbon price \$50 per tonne by 2022
 - Federal Clean Fuel Standard
 - Canadian Gas Association Renewable Natural Gas Target
 - 5% by 2025 and 10% by 2030
- Provincial Policy Actions
 - Climate Leadership Plan
 - Alberta Bioenergy Strategy
- Municipalities
 - Sustainability Goals
 - Increasing Landfill Tipping Fees



The Alberta Biogas Opportunity

Agriculture

- Cattle 5.4M head¹
- Pigs 1.5M head¹
- 2.56M dry tonnes/y manure²
- 70K dry tonnes/y deadstock²

Agri-Food

- Large food processing industry
- 500K dry tonnes/y organic waste²

Forestry

- 4 kraft mills
- 2 BCTMP pulp mills (both with AD)
- 1 newsprint mill





The Alberta Biogas Opportunity

- Municipal Organic Waste¹
 - Alberta's municipal solid waste 1052 kg per capita per year
 - Approximately 284 kg organic waste per capita per year
- Emergence of Dry Digestion in Western Canada
 - Harvest Power Richmond, BC 40K tpy opened in 2013
 - City of Edmonton HSAD Project 40K tpy in 2017
 - Surrey Biofuel Facility 115K tpy in 2017

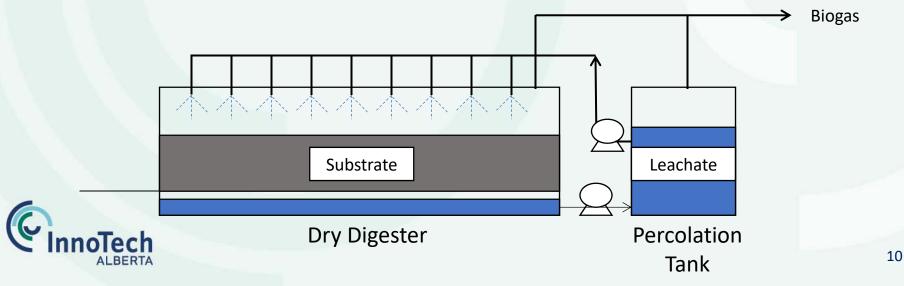




Dry Batch Anaerobic Digestion

- Non-flowing waste streams
- Horizontal bunkers
- Retention time 15-40 days
- Liquid waste is percolated so material must be permeable
- Recycle used to inoculate and optimize the digestion process





Surrey Biofuel Facility

- Public-Private Partnership
 - Surrey and Orgaworld Canada
- \$67.6M Capital Budget
 - 25% capital support



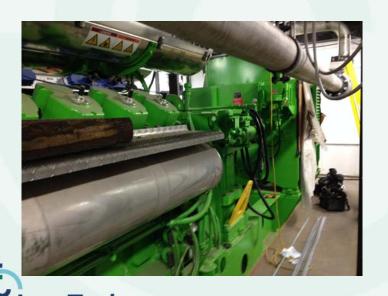


- 115,000 tpy organic waste
- 120,000 GJ RNG annually
- 45,000 tpy Grade A Compost
- 3,500 tpy Ammonium Sulphate



Edmonton High Solids Anaerobic Digester

- City-owned
- \$30.8M Capital Budget
 - ~33% capital support
- Integrated into composting facility





- 40,000 tpy organic waste
- 12.5 million kWh annually
- 45,300 MMBTU annually
- 20,000 tpy Grade A Compost

Small-Scale Dry Batch Digestion Systems

- Waste volumes of < 5000 tpy
- Digesters are pre-fabricated and shipped
- Well-suited for remote locations with high transportation costs (work camps, small municipalities)
- Several European-based vendors





Oil Sands Work Camp Study¹

- Pilot Trial Food waste and cardboard
- Digestion 50% volume, 37% mass reduction
- Compost 80% volume, 70% mass reduction
- Economics of 3000 tpy facility determined
- Interest from several companies



Policy Drivers for Dry Batch Digestion

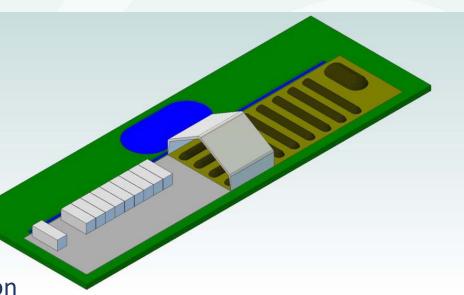
- Alberta Climate Leadership Plan
 - Carbon Levy \$30 per tonne CO₂e for 2018
 - \$3.4B for large scale renewable energy and bioenergy initiatives (Budget 2016)
 - \$2.2B for green infrastructure (Budget 2016)
- Alberta Waste Diversion Targets
 - 50% reduction of organic waste to landfill by 2030 (AI-EES Business Plan 2015-18)
- Municipal Sustainability Goals
 - Devon Alberta: A Net Zero Community by 2050



Potential Business Model for Alberta

- Municipalities
 - Build/Own/Operate Model
 - Provincial incentives for cash flow neutrality
- Province
 - Carbon Levy
 - \$30 per tonne in 2018
 - Offset Protocol
 - Landfill methane mitigation
 - Capital Assistance
 - CCEMC-like structure





Dry Batch Digestion Model

Alberta Waste per capita 1052 kg per year (100%)



Residential Waste per capita 347 kg per year (33%)

- 73 kg per year Paper
- 80 kg per year Food Waste
- 66 kg per year Yard Waste
- 128 kg per year Non-organic

Res. Organic Waste per capita 149 kg per year



ICI Waste per capita 420 kg per year (40%)

- 88 kg per year Paper
- 130 kg per year Food Waste
- 202 kg per year Non-organic

ICI Waste per capita 135 kg per year



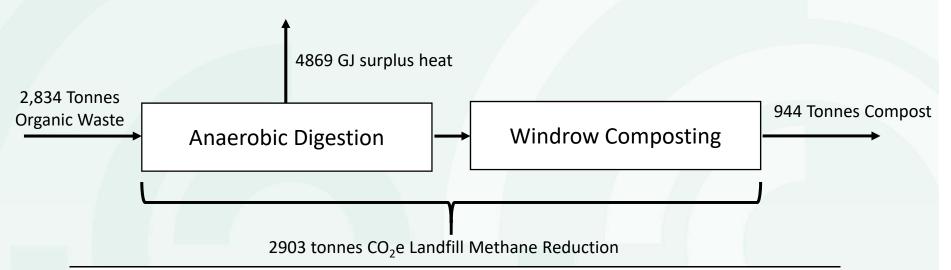


Alberta Organic Waste per capita 284 kg per year

- 10,000 people will produce 2840 tonnes organic waste annually
- 30,000 people will produce 8520 tonnes organic waste annually

Dry Batch Digestion Model

Town of 10,000 Residents



Revenue Source	Price	Anr	nual Revenue	Percent Total Revenue
Tipping Fees	\$51 per tonne	\$	144,534.00	54%
Landfill Methane Mitigation	\$30 per tonne CO ₂ e	\$	87,090.00	32%
Thermal Energy (Delivered)	\$5 per GJ	\$	24,345.00	9%
Compost Sales	\$15 per tonne	\$	14,160.00	5%

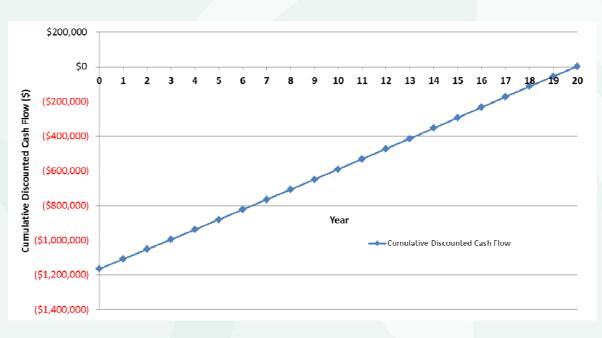
Revenue is minimally dependent on energy prices



Dry Batch Digestion Model

Project is cash-flow neutral with capital support consistent with historical support levels

Annual Revenue		
Fossil Fuel Replacement	\$	24,345
GHG Mitigation		87,107
Reduced Landfilling Related Costs	\$	153,522
Compost Sales	\$	14,160
Total Revenue	\$	279,134
Annual Operating Costs		
Dry Digester Operating Costs	\$	131,932
Windrow Composting Operating Costs	\$	54,725
Total Costs	\$	186,657
Capital Cost	\$	1,552,834
Captial Assistance (25%)	\$	388,209
Capital Cost Incured by Investor	\$	1,164,626
EBITDA	\$	92,477
		8%
Amortization & Int Payment (@3%)	\$	78,281
Profit (pretax)	\$	14,196
		1%
Simple Payback		12.6 years
		•



Cash-flow neutral tipping fee under alternative scenarios:

- Organics Landfill Ban, No Capital Support
- Organics Landfill Ban, No Capital Support, \$12 per GJ
- Organics Landfill Ban, No Capital Support, \$30 per GJ

\$96 per tonne \$84 per tonne \$53 per tonne



Summary

- InnoTech Alberta has significant expertise to help derisk your biogas-related projects
- Dry digestion is emerging as the technology of choice for energy recovery from municipal organic waste
- Economics are driven by tipping fees and landfill methane mitigation
- Premium renewable energy prices can significantly reduce the required tipping fees
- Small-scale systems are an economically viable solution for small municipalities under a build-own-operate model
 Questions?

